

Resellers who bought from us before our website opened (in 2006) should re-apply with all their current information.



Snail mail seems outdated, but we really don't want "virtual dealers"—we need **installers** who can handle real tasks.

Please mail all your documents to our Creekside Place address.

[www.abrahamsolar.com](http://www.abrahamsolar.com)

Company Name: \_\_\_\_\_ Contact Person's Name: \_\_\_\_\_

Mail Address: \_\_\_\_\_ UPS Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

- A copy of our yellow pages ad or other proof of advertising is enclosed. \_\_\_\_\_
- A copy of my company's most recent sales tax resale license is enclosed. \_\_\_\_\_
- A copy of my electrical license (or training certificate from Outback, Xantrex, SEI, etc.) is enclosed. \_\_\_\_\_
- My firm will not sell Top Floor items to other resellers, unless specifically authorized for this by ASE. \_\_\_\_\_
- We will not ship Top Floor items to distant "do it yourself" end users, unless specifically authorized. \_\_\_\_\_
- Our ads or web promotions for Top Floor items will explain the above two restrictions, and will only publicize "Reference Retail" prices. Any TF price discounts to end users will be negotiated privately. \_\_\_\_\_
- ASE sales documents & referrals are for our use only if we rely on ASE as our source for those products. \_\_\_\_\_  
(If we begin buying any Top Floor product elsewhere, we agree to send ASE sales leads for that item back to ASE.)
- We'll ask before selling TF items to the US Government, since some TF items are restricted against such sales. \_\_\_\_\_

Add your initials to these eight assertions:

### Basic Proficiency Test:

Here's a pack of L-16 (6 volt) batteries. Draw lines showing how to wire them for a 24 volt system.

(If this task doesn't come easily, go no further with the application process. Our dealers must be battery savvy.)

+	+	+	+
-	-	-	-
+	+	+	+
-	-	-	-
+	+	+	+
-	-	-	-

### Complete Your Application:

**Are all the blanks filled in?** If so, ask us for a dealer quote on a carton of **BatteQ™** units (unless you already have this quote document). In your envelope, include two paper checks dated per our instructions to pay for the 14 units with cables.

If your application arrives incomplete or is otherwise unacceptable, we'll give you a choice: we can tear up both checks, or we can process one of the checks for a single **BatteQ** device at the retail price.

ASE resellers will receive dealer pricing for other items on our Top Floor, **end user referrals**, plus permission to trim the ASE name off the bottom of our product flyers. This way, our quality sales literature becomes a selling tool for our trading partners.

**Thanks For Your Interest!**

Our nickel: **800.222.7242**  
email: [mick@abrahamsolar.com](mailto:mick@abrahamsolar.com)  
Fax: 970.731.3292

You decide who should pay, based on the purpose for each phone call...

**970.731.4675:** Your nickel  
124 Creekside Place  
Pagosa Springs, CO 81147